Job Description: Technical Manager – Consulting & Analytics

Why work for 3SI?

3SI specializes in delivering consulting and advisory services to philanthropies, public sector agencies, and not-for-profit organizations; we do exciting and insightful analytic work that makes a meaningful difference in the world! 3SI staff have testified to the Washington State Legislature regarding billions of dollars in teacher compensation; we've been instrumental in helping develop and maintain WA's Early Start Act, which was landmark early learning legislation helping low-income and vulnerable children; and we have worked with many interesting, diverse, and committed clients like the Bill & Melinda Gates Foundation, the Community Center for Education Results, the University of Pennsylvania, the Hawaii Community Foundation, thread Alaska, and many others. If you want to make a difference, love data and information, prefer operating informally within small teams, and are comfortable working in a highly fluid, fast-paced consulting environment, then please consider applying for this position. 3SI is based in Seattle and our services include technical strategy and implementation advisory services, customized data modeling, organizational analytics and decision support, and program evaluation.

Position Description

This position will manage client deliverables and help drive the growth of our technical consulting practice, lead consulting teams, influence the direction of the firm in developing our brand and positioning in the marketplace, and support work for a range of clients including the Washington State Department of Children, Youth, and Families and the Bill and Melinda Gates Foundation. This position will also be instrumental in helping 3SI develop new market opportunities.

Qualified candidates will be knowledgeable of consulting tools, methods, and practices; be comfortable with and adept at technical system assessment and data processing, modeling, analyzing, synthesizing, and presenting data and information; have excellent interpersonal and communication skills (oral and written); and be able to efficiently and effectively manage clients, teams, and complex projects and deliver professional results to clients on time and on budget.

Compensation is competitive and commensurate with expertise and experience. Position will report to a 3SI Principal. Position is eligible for annual bonus and profit-sharing. A comprehensive benefits package is included. Please send resume and cover letter to info@team3si.com.

Position Responsibilities

- Develop, lead, manage, and support technical-focused projects and 3SI teams to inform client strategies and performance objectives.
- Work effectively with clients to develop a deep understanding of social issues and the populations being impacted by these issues, develop data driven, inclusive strategies and analyses to drive change, secure clients' buy-in to solutions, and work alongside clients and colleagues to implement solutions.
- Design, build, manage, model, and maintain flexible data management tools and processes.

- Conduct, develop, lead, manage, and support 3SI teams that produce professional, thorough, rigorous, and insightful analyses and strategic outputs, including technical system assessments, program reports/dashboards of targets, progress, and results, briefing documents, etc.
- Provide formal and informal presentations to diverse client audiences.
- Demonstrate the ability to effectively use and manage workstreams that utilize business intelligence platforms (e.g., Microsoft SQL Server Full BI Stack), data visualization tools (e.g., Tableau, MS Power BI), Excel, MS Office products, project management software, etc. Show an enthusiasm for and willingness to be trained on other software as needed.
- Troubleshoot data-quality issues, validate result sets, recommend and implement process and performance improvements for data and data processes. Analyze, synthesize, and communicate complex data-related issues clearly and succinctly to both internal colleagues and external clients.
- Contribute to the professional growth of the 3SI team through effective mentoring of team members.
- Contribute materially to the firm's reputation and business development efforts, support Principals with new client acquisition through networking and relationship building within 3SI's existing network and within self-generated network of professional contacts; lead development of request for proposals and/or qualifications (RFP or RFQ); build strategic partnerships; and represent the firm at appropriate meetings and conferences.
- Demonstrate initiative in taking on additional responsibilities when needed.

Qualifications
- Bachelor's degree (BA or BS) required; Graduate degree preferred.
- Minimum 5 years of experience required in leading successful projects and teams.
- Significant competency in systems analysis (and/or building systems) and in both managing and developing data acquisition, storage, transformation, and delivery processes.
- Strong consultative and project management skills and ability to work efficiently and effectively both autonomously and in small teams in a highly fluid, fast-paced work environment.
- Experience in education-related initiatives preferred but not required.
- Excellent interpersonal and communication skills (oral and written).
- Demonstrated commitment to 3SI's core mission and values in serving our philanthropic, not-for-profit, and government clients and the diverse populations and communities they serve.
- Self-motivator, ability to work in an informal, non-hierarchical environment, and the healthy capacity to not take oneself too seriously and have fun!
- Requires a regular commute to downtown Seattle.

We are an equal opportunity employer and welcome all applicants regardless of age, race, color, creed, sex, religion, national origin, or disability.